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BSNL भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

Advt. No. BSNLCO-11/12(11)/1/2025-RECTT-CO-Part (1) Dated: - 29.01.2026

DIRECT RECRUITMENT OF SENIOR EXECUTIVE TRAINEE (TELECOM & FINANCE) IN BSNL FROM EXTERNAL CANDIDATES

(NOTIFICATION YEAR – 2026)

Bharat Sanchar Nigam Ltd. (BSNL), proposes to recruit SENIOR EXECUTIVE TRAINEE (DIRECT RECRUITMENT) in TELECOM & FINANCE streams from open market (External candidates). All external candidates fulfilling the prescribed eligibility conditions & possessing requisite qualification, as detailed in ANNEXURE-A, are eligible to apply for the above said posts.

DATE & TIME OF START OF ON-LINE REGISTRATION	**10.00 Hrs. of 05.02.2026**
DATE & TIME OF END OF ON-LINE REGISTRATION	**10.00 Hrs. of 07.03.2026**
DATE & TIME OF START OF APPLICATION EDITING PERIOD	**10.00 Hrs. of 08.03.2026**
DATE & TIME OF END OF APPLICATION EDITING PERIOD	**10.00 Hrs. of 15.03.2026**
DATE & TIME OF EXAMINATION (CBT)	**10.00 Hrs. of 29.03.2026 (tentative)**

The detail of posts is given below: -

Name of the Post	Total Number of Posts to be filled	SC	ST	OBC* (NCL)	EWS	OC/ OBC (CL)	PwBD Benchmark disabilities**(HORIZONTAL)			
							A	B	C	D/E
Senior Executive Trainee (DR)-Telecom Stream	95	14	7	25	9	40	---	---	2	2
Senior Executive Trainee (DR)-Finance Stream	25	4	2	6	2	11	1	---	---	---

* Reservation as per Central Govt. guidelines will be applicable for SC/ST/OBC/PwBD/EWS candidates.

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**Degree of Disability for PwBDs: - Under the provisions of RPwD Act 2016 Persons with Benchmark Disability means a person with not less than 40% of specified disability, as certified by the certifying authority. Benefit of reservation may be given to PwBDs with Permanent Disability Certificates. Forms for certificate of Disability may be same as prescribed under RPwD Act 2016/ RPwD Rules 2017.

i. For SET Telecom Stream

a) OA, OL, CP, LC, Dw, AAV
b) SLD, MI
c) MD involving (a) to (b) above.

ii. For SET Finance Stream

a) B, LV
b) D, HH,
c) OA,BA, OL, BL, OAL, BLOA, LC, Dw, AAV
d) MD involving (a) to (b) above.

ABBREVIATIONS USED:

FUNCTIONAL REQUIREMENT ABBREVIATIONS USED: S=Sitting, ST=Standing, W=Walking, BN=Bending, L=Lifting, KC=Kneeling &Crouching, JU=Jumping, CRL= Crawling, CL=Climbing, PP=Pulling & Pushing, MF=Manipulation with Fingers, RW=Reading & Writing, SE=Seeing, H=Hearing, C=Communication,

CATEGORY ABBREVIATIONS USED: B=Blind, LV=Low Vision, D=Deaf, HH= Hard of Hearing, OA=One Arm, OL=One Leg, BA=Both Arms, BL=Both Leg, OAL=One Arm and One Leg, BLOA=Both Leg & One Arm, BLA=Both Legs Arms, CP=Cerebral Palsy, LC=Leprosy Cured, Dw=Dwarfism, AAV=Acid Attack Victims, MDy=Muscular Dystrophy, ASD= Autism Spectrum Disorder (M=Mild, MoD=Moderate), ID= Intellectual Disability, SLD= Specific Learning Disability, MI= Mental Illness, MD=Multiple Disabilities".

1. **Scale of Pay:** The SENIOR EXECUTIVE TRAINEE (SET-DR) shall be recruited in the IDA pay scale [E-3] of Rs 24900 – Rs. 50500/- (pre-revised)

2. **Liability to serve anywhere in India:** Persons appointed to the Senior Executive Trainee (DR) post shall be liable for posting/transfer anywhere in India/at any place falling in the operational area of BSNL.

3. **Eligibility:**
   i. Nationality: - Only Indian Nationals would be eligible to apply.
   ii. Educational Qualifications: - Applicant must possess the educational qualifications as given in **ANNEXURE - A** on the closing date of receipt of application.

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4. **Age:** Candidate should be minimum 21 years and not exceed 30 years as on closing date of receipt of application. However, the upper age limit is relaxable as per the standing instructions of Government of India for the following categories: -

Category		Max. Age SET-DR (Telecom/Finance)
Unreserved / EWS/ OBC (CL)		30 Years
OBC (NCL)		33 Years (30+3)
SC / ST		35 Years (30+5)
PwBD	General/EWS/OBC (CL)	40 Years (30+10)
	OBC (NCL)	43 Years (30+13)
	SC/ST	45 Years (30+15)

Note: -

i. The date of birth entered in matriculation or Secondary School Leaving Certificate or in a Certificate recognised by an Indian University as equivalent to Matriculation or in an extract from a Register of Matriculates maintained by a University, which must be certified by the proper authority of the University or in the Higher Secondary or an equivalent examination certificate. The certificates as proof of date of birth are required to be uploaded at the time of registration and also to be submitted at the time of document verification in original. No other document relating to age like horoscopes, affidavit, birth extracts from Municipal Corporation, Service records and alike will be accepted.

ii. Candidates seeking reservation as SC/ST/OBC (NCL), will have to upload the applicable-valid Caste Certificate at the time of registration and also to be submitted at the time of document verification in original, in the prescribed proforma meant for appointment to posts under the Government of India from the designated authority indicating clearly the candidate's caste (same as mentioned in the list of Central Government), the Act/Order under which the caste is recognized as SC/ST/OBC (NCL) and the Village/Town the candidates is ordinarily resident of.

iii. Candidates seeking reservation as PwBD will have to upload the relevant Disability Certificate issued by a Govt. Medical Board in the format prescribed by the Govt. Of India at the time of registration and submit at the time of document verification the bench-marked disability certificate only in the prescribed proforma as per Form V/VI/VII (Rule 18(1) of Rights of Persons with Disabilities Rules, 2017).

iv. OBC (NCL) certificate should have been issued on or after 01.04.2025 by the competent authority. The certificate must contain the date of issue along with name of caste, spelled exactly in the same manner as appearing in the list of the Central Government.

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v. Candidates seeking reservation under EWS will have to upload the relevant certificate (Income and Asset Certificate issued by a competent authority) at the time of registration & submit at the time of document verification, an Income and Asset Certificate issued by a competent authority. The prescribed format and the competent authority have been given in Department of Personnel & Training of Govt. of India Office Memorandum No. 36039/1/2019 – Estt (Res) dated 31/01/2019. Further, certificate should have been issued on or after 01.04.2025 by the competent authority.

vi. No change in the category, already indicated by a candidate in his/her online application form for this exercise, will ordinarily be allowed.

5. **Selection process: -**

i. The candidates shall have to undergo "Computer based-Multiple Choice-Objective Type Test" comprising aptitude & technical knowledge sections. All candidates appearing in the "Computer based-Multiple Choice-Objective Type Test" shall be given a score based on their performance in the "Computer based-Multiple Choice-Objective Type Test".

ii. On the basis of number of sessions of examinations, arises if any, normalization of marks would be adopted.

iii. Selected candidates in the declared merit list shall have to go for Document Verification. The Date and Venue of Document Verification will be intimated in due course. However, BSNL reserves the right to change the number of posts.

iv. All willing candidates are advised to ensure to fulfil all eligibility conditions before applying. In case during pre-appointment formalities or at a later stage or otherwise at any extent of time, it is found that the information furnished by an applicant is false/misleading or an applicant does not fulfil any of the eligibility conditions, etc. or otherwise, then candidature of such applicants would be summarily cancelled and no correspondence in this regard would be entertained.

v. Departmental candidates, if any, shall not be given any consideration in any respect in the matters of selection.

vi. Selected candidates may be posted at any of the BSNL establishments.

vii. Appointment of selected candidates will be **subject to their passing the company's Medical Examination** as per standards laid down under the GoI rules that will be made available on BSNL's Website at **www.bsnl.co.in.**

viii. Those selected candidates who are already employed elsewhere will be required to resign from their respective organization only after being declared medically fit as per extant Medical rules. If any candidate resigns from his/her present employment before being declared medically fit for joining in BSNL, then BSNL shall bear no responsibility, whatsoever, on this account.

ix. BSNL reserves the right to cancel/ restrict/ enlarge/ modify/ alter the recruitment/selection process, if the need so arises, without issuing any further notice or assigning any reason whatsoever. No communication in this regard shall be entertained in any manner.

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further notice or assigning any reason whatsoever. No communication in this regard shall be entertained in any manner.

6. **Scheme of examination & Syllabus: -**

i. The pattern of the questions will be multiple choice objective type questions (MCQ) with negative marking. All candidates will undergo "Computer based-Multiple Choice-Objective Type Test" of 180 Minutes duration.

ii. The examination (Computer based-Multiple choice-Objective type test) will consist of one paper as given below:

a. SET (DR) - Telecom:

Paper	Particulars	Number of Questions and Maximum Marks	Duration
Part-I (Common)	Aptitude test	40 Marks (40 Questions)	180 Minutes
Part-II (Core)	Technical (Telecom) test	160 Marks (160 Questions)	
Total		200 Marks (200 Questions)	

b. SET (DR) - Finance:

Paper	Particulars	Number of Questions and Maximum Marks	Duration
Part-I (Common)	Aptitude test	40 Marks (40 Questions)	180 Minutes
Part-II (Core)	Technical (Finance) test	160 Marks (160 Questions)	
Total		200 Marks (200 Questions)	

Note: -

a. The examination will be conducted in ONE shift comprising of Part-I (Common) - Aptitude Test and Part-II (Core) – Technical Test for 180 Minutes duration.
b. Syllabus for APTITUDE and each of the two Sections (Telecom and Finance) has been detailed in **ANNEXURE-B** (separate for Telecom and Finance)

iii. Minimum qualifying Marks and Final Merit List:

a. The examination will be Objective type with negative marking. For each correct answer 01 (ONE) Mark will be awarded and for each wrong answer (-) 0.25 Mark will be awarded.
b. Minimum Qualifying Marks in Part-I (Common) & Part-II (Core) shall be 40% in each Part and overall minimum Qualifying Marks in both Part-I & Part-II combined shall be 50% for General Candidates. For SC/ST, OBC, PwBD and EWS Candidates, there shall be relaxation in Qualifying Marks and the Minimum Qualifying Marks in each Part shall be 35% and overall minimum Qualifying Marks in both the parts combined shall be 45%.

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c. Final Merit List will be prepared based on Total Marks obtained in Part-I (Common) & Part-II (Core) provided the candidate has secured minimum Qualifying Marks as prescribed above.
d. Candidates, obtaining less marks than the minimum qualifying marks in any of the Sections shall not be considered for including in the merit list.
e. The appearance of the name in the final merit-list of the selection process does not confer any right on the candidate for the post. A final offer letter will be issued to the candidate after successful completion of all formalities relating to eligibility conditions.

7. Bond, Training and Probation: -

a. All candidates recruited for the post of Senior Executive Trainee (DR) will execute a Bond of Rupees 09 (NINE) Lakhs in the format as specified by BSNL to serve BSNL for a period of at least FIVE YEARS from the date of their appointment as Senior Executive Trainee
b. All Senior Executive Trainee (DR) will remain on PROBATION for TWO Years running concurrently with training schedule of 52 Weeks (One Year) including examinations during training as per details given below: -
   i. Common Managerial Training – Total 13 Weeks
   ii. Training related to Functional Stream – 13 Weeks
   iii. On Job Training – 26 Weeks
c. If the candidate fails to successfully complete the training including the examination during training, then his/her probation shall be extended by 06 Months, followed by Examination. He / She will be placed below in seniority than the candidates who have already cleared the exam.
d. On failure in successful completion of training including examinations during the period of training even in extended period, his/her appointment/selection to BSNL shall be treated as cancelled.

8. Career Progression: -

a. After successful completion of probation, SET (DR) shall be designated as Senior Executive (DR) in E-3 Pay Scale (pre-revised). On working as Senior Executive (DR) for further One Year i.e. minimum 03 (Three) Years of Service from their date of appointment as SET (DR), shall be considered for promotion as Assistant General Manager (E-4 Pay Scale) of the respective stream as per provisions of Recruitment Rules of BSNL Management Services-2023 of the respective stream.
b. Further career progression for promotion to higher grades shall be regulated by Recruitment Rules of BSNL Management Services-2023 of the respective stream with subsequent modifications.

9. Seniority: -

Seniority of the candidates selected and appointed as Senior Executive Trainee (DR) of respective stream will be as final merit list to be prepared on the basis of marks obtained in the prescribed selection process. Further, on their promotion to AGM Grade, their inter-se-seniority in the AGM Grade and higher grades shall be regulated in accordance

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with the provisions of Recruitment Rules of BSNL Management Services-2023 of the respective stream.

10. Registration and Examination fee:

i. Candidates applying for SET (DR) – Telecom & Finance posts are required to apply online on the link provided on BSNL web site (www.externalexam.bsnl.co.in) only through the online registration process which is scheduled as given above. Candidates are required to take print-out of the computer generated registration form for their record and future purposes.

ii. The prescribed examination fee Rs. 2500/- (Rupees Two Thousand Five Hundred only) for OC/OBC/EWS candidates & Rs. 1250/- (Rupees One Thousand Two Hundred Fifty) for SC/ST/PwBD candidates shall be paid through online mode only (i.e. Internet Banking, Credit Card, Debit Card only) on BSNL web site (www.externalexam.bsnl.co.in).

iii. The amount of the fee shall not be accepted in any other form. Fee, once paid shall NOT be refunded under any circumstances nor can be held in reserve for any other examination or selection.

iv. The applicants would be admitted to the examination on the basis of the information furnished by them in their online application form. The candidates are, therefore, advised to fulfill all eligibility conditions before applying. In case any information is found false/misleading at a later stage or otherwise, the candidature of such applicants would be cancelled and no correspondence in this regard would be entertained.

v. Before registering/submitting their online applications on the website the candidates should keep the following ready:

   a. Mobile number & E-mail ID in which the OTP will be sent for completing the registration process.
   b. Scanned copy of recent passport size color photograph of the candidate with white background in jpg / jpeg format. (20kb–50 kb only)
   c. Scanned copy of the signature of the candidate in jpg / jpeg format (10kb – 20kb only)
   d. Class 10th Certificate (For verification of Date of Birth)
   e. Degree Certificate of Essential Qualification
   f. Consolidated Marksheet/transcript of essential qualification for all semesters or years
   g. Photo identity proof (like Aadhar card, Passport, Driving License, Voter Id Card)
   h. Valid proof of reservation in category as applicable (SC/ST/EWS/PwBD, etc)
   i. Medical Certificate for PwBD

vi. After closing of registration period, EDITING WINDOW shall be opened for Seven (07) Days. Candidates can edit selective fields only in their application. Upon completion of registration in all respects, the required admit card will be made available on same registration link.

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vii. In case of multiple applications/registration from the candidate, the latest application/registration number shall be considered as final and older applications shall be rejected.

viii. Candidates employed with Government Departments/Public Sector Undertakings/Autonomous Bodies are required to produce a "**No Objection Certificate**" from their present employer at the time of Documents verification positively.

ix. For the Un-Reserved (UR) vacancy, SC/ST/EWS/OBC candidates can apply subject to meeting with all general standards of eligibility. In such case, the category relaxation then may not be availed.

11. Choice of Examination Center: The Exam will be held in 27 Cities / Centers. The details of the Examination Centre are given in ANNEXURE-C. The candidate will have to choose only one Examination Centre.

12. Admit card for appearing in the Senior Executive Trainee "Computer based-Multiple Choice-Objective Type Test" can be downloaded from the link provided through BSNL websites (www.externalexam.bsnl.co.in) by the candidates well ahead of time before the date of examination by using their user name & password. It will not be sent either by post or by e-mail. Issuance of an admit card for the examination will NOT confer any right for appointment, etc. Appointment will be solely provisional, subject to fulfillment of all the prescribed eligibility conditions.

13. CHALLENGING/CONTEST WINDOW AFTER THE ONLINE EXAM ("Computer based Multiple Choice-Objective Type Test"): -

i. BSNL shall display/provide the provisional question/answer key in the same portal within 05 (Five) working days of conducting online Exam.

ii. The challenge/grievance window shall be opened for Seven (07) days with a suitable format to submit their online grievances/queries on question/answer options only. BSNL shall charge Rs. 500/- (Rupees Five hundred only) per question or per answer key and shall be payable through online mode i.e. Internet Banking, Credit Card, Debit Card only. These charges are non-refundable.

14. Withdrawal of candidature: No request for withdrawal of candidature received from a candidate will be entertained under any circumstances. Any dispute in regard to the recruitment will be subject to the Courts/Tribunals having jurisdiction at New Delhi.

15. BSNL reserves the right: BSNL reserves the right to modify/amend any of the terms & conditions etc. of this recruitment at any point of time. Dispute arises, if any, in a valid domain, shall be within the jurisdiction of Delhi only.

16. Disqualification: Violation of any of the instructions issued along with the admission certificate or at any other stage will make the candidate liable to be disqualified in the examination. Further, No person: -

(a) Who has entered into or contracted a marriage with a person having a spouse living,

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OR

(b) Who having a spouse living, has entered into or contracted marriage with any person, shall be eligible for appointment to the said post.

Provided that the Appointing Authority may, if satisfied that such marriage is permissible under the personal law applicable to such person and the other party to the marriage and there are other grounds for so doing, exempt any person from the operation of this rule.

17. **Interpretation:** Where any doubt arises as to the interpretation of any of the provisions of any of these rules or the regulations made there under, the matter shall be referred to BSNL whose decision shall be final.

18. **General Instructions:**

i. All applicants must fulfill the essential requirements of the post and other conditions stipulated in the advertisement. They are advised to satisfy themselves before applying. No enquiry asking for advice as to eligibility will be entertained.

ii. Applicants are required to apply online only. No manual/ paper application will be entertained.

iii. Screening and selection will be based on the details provided by the candidate; hence it is necessary that applicants should furnish only accurate, full and correct information. Furnishing of wrong / false information will be a disqualification and BSNL will **NOT** be responsible for any consequence of furnishing of such wrong/false information.

iv. Candidature of the registered candidate is liable to be rejected at any stage of recruitment process or after recruitment or joining if any information provided by the candidate is found false or is not found in conformity with eligibility criteria mentioned in the advertisement.

v. Requests for change of mailing address / discipline / Test Centre as declared in the online application, will not be entertained.

vi. Candidates should retain the copy of their BSNL Registration Slip and Admit Card for future reference. Print out of the same should not be tampered with. No documents including copy of Registration slip etc. are to be sent to BSNL unless specifically asked for.

vii. The candidates applying for the recruitment should ensure that they fulfill all eligibility conditions for the post against which they apply. Their admission at all the stages of the selection process will be purely provisional subject to satisfying the prescribed eligibility conditions. Mere issue of online application ID/Admit card to the candidate will not imply that his/her candidature has been finally cleared by BSNL. BSNL takes up verification of eligibility conditions with reference to original documents only after the candidate has **been shortlisted for document verification.**

viii. Appointment of selected candidates will be subject to their passing the Company's Medical Examination as per standards laid down under BSNL's Medical Examination Rules. Details shall be provided on BSNL website www.bsnl.co.in. For

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more information about the Company, you may visit BSNL website www.bsnl.co.in.

ix. Canvassing in any form or influencing the officials related to the selection / recruitment process would result in immediate disqualification of the candidate. In case of any dispute, the decision of the management of BSNL will be final and binding on all candidates.

x. Candidates are also advised not to respond to unscrupulous advertisements appearing in any newspaper. For authenticity of any communication/advertisement in this regard, the candidate must check on BSNL's website www.bsnl.co.in

xi. **BSNL Management reserves the right to cancel the recruitment exercise fully/ partially at any stage at its discretion.**

xii. It may be noted that BSNL does not seek payments of any kind other than the registration fee.

NOTE: Candidates in their interest are advised to refer to the BSNL websites (www.bsnl.co.in/www.externalexam.bsnl.co.in) from time to time for any further instruction/information. For any query, the applicants may contact BSNL Corporate Office, New Delhi at bsnlrectt@bsnl.co.in.

29/01/2026

DGM (Recruitment)
BSNL CO. New Delhi.

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ANNEXURE-A

EDUCATIONAL QUALIFICATION FOR SENIOR EXECUTIVE TRAINEE – DIRECT RECRUITMENT (TELECOM & FINANCE) IN BSNL FROM EXTERNAL CANDIDATES

Functional Streams	Educational Qualification
Telecom Operations	Bachelor of Engineering / Bachelor of Technology degree or equivalent engineering degree with minimum 60% marks on a regular full time basis in any of the following discipline: - 1. Electronics and telecommunication 2. Electronics 3. Computer Science 4. Information Technology 5. Electrical 6. Instrumentation Or Combination of these discipline as core with other associated emerging branches.
Finance	1. Charted Accountant (CA) 2. Cost and Management Accountancy (CMA)
The candidates applying for SET (DR) should be Indian National and should possess the requisite educational qualification from an Indian Institute / University established by / Under Act of the Central / State Government in India or other educational Institute established by an Act of Parliament or declared to be deemed University under Section 3 of UGC Act, 1956 and should have completed the course as on the closing date of receipt of application	

Note:

In case of educational qualification, wherever CGPA/ OGPA/ CPI/ DGPA or letter grade in degree is awarded, equivalent % of marks should be indicated in the online application as per norms adopted by concerned University/ Institute. Candidates are required to obtain a certificate to this effect from the University/ Institute, which shall be required to be submitted at the time of document verification. If university/Institute does not have the provision for conversion CGPA/ OGPA/ CPI/ DGPA or letter grade into percentage then the equivalence will be established by dividing the candidate's relative grade with maximum possible corresponding scale and multiplying the result with 100.

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ANNEXURE-B

SCHEME & SYLLABUS FOR SENIOR EXECUTIVE TRAINEE - DIRECT RECRUITMENT (TELECOM & FINANCE) IN BSNL FROM EXTERNAL CANDIDATES

A. SYLLABUS for Part-I (Common) - (Aptitude 40 Questions / 40 Marks)

Part-I (Common)	Aptitude Test	1. Quantitative ability and data sufficiency 2. Reasoning (e.g. analytical, logical and critical reasoning) 3. Verbal ability, reading comprehension and analysis

B. SYLLABUS for Part-II (Core) - (Technical) - Telecom (160 Questions / 160 Marks)

Sr. No.	Topic	Topic Sub Heading	Weightage in %
1.	Basic Telecommunications Concepts	• Signal Processing • Modulation and Demodulation Technologies • Multiplexing Techniques • Spectrum Management	15
2.	Wireless Telecommunications Technologies	• Wireless Communication Principles • Mobile Antenna System (Basics, Azimuth, Tilt, VSWR) • Fundamentals of GSM (2G/3G) • Fundamentals of LTE • Fundamentals of IP Multimedia Subsystem (IMS) • Fundamentals of 5G and Industrial applications(5G Use cases and captive network etc) • KPIs of 2G/3G/4G/5G mobile network for voice & data quality • Satellite Communications (LEO , MEO) • Fundamentals of Telco-Cloud • Mobile Radio Back Haul (M/W, UBR,E-Band etc) • Spectrum Management • Fixed wireless Access	15

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		• Fundamentals of USIM/ESIM/ISIM and Network access security. • Fundamentals of Network Management system (MMS) • Standardization in wireless communication • Fundamental of Signaling (SS7SIGTRAN) & various protocols (SIP Megaco, H.248, MGCP,RTP,RTCP etc) • Disaster management & mitigation through ICT	
3.	Wireline Telecommunications Technologies	• NGN Switches, Soft Switches • Telecommunication Call Routing and Switching concepts • Broadband Internet Technologies • FTTxTechnology • Signaling in PSTN and SSTP • C4& C5 NGN architecture and Call Flow • NGN PROTOCOLS (SIP/H.248/RTP?SIGTRAN) • IMS Network Architecture • ISDN(PRI/BRI), EPABX,SIP SERVICES • WI-FI Services and Encrypted HOPSPOT, Enterprises HOTSPOT Solution	15
4.	Telecom Transmission Infrastructure	• Fundamentals of Transmission Systems • Optical Fiber Technology • Optical Fiber Systems (DWDM, OTN,FTTH, GPON, EPON)	15
5.	IP/Data Networks	• Network Elements • Routing Concept and Protocols • OSI and TCP/IP Model • Caching and Peering • Secured IP network • Fundamental concept of IPv4 Addressing, sub netting, super netting • IPv6 Addressing: Scheme,	15

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		type of IPv6 Addresses, IPv6 routing , tunneling • Fundamentals of MPLS • Network Design for Next Generation IP Cloud Network • IP Network QoS • Proxy Services, DNS Services • Cyber Security and Firewall	
6.	Emerging Technologies	• Fundamentals of • Internet of Things (LoT) ▪ And M2M • Block Chain • Software Defined ▪ Networks • Cloud Computing and ▪ Data Centers • Artificial Intelligence and ▪ Telecom Network	15
7.	Project Management	• Introduction to project Management and project selection • Project planning and implementation. • Project Management Tools- Bar Chart, Gantt Chart, PERT, CPM	10

C. **SYLLABUS for Part-II (Core) – (Technical) – Finance (160 Questions / 160 Marks)**

Sr. No.	Topic	Topic Sub Heading	Weightage in %
1	Advanced Accounting	• Preparation of Financial Statements - BS, P&L • Financial Ratios, EBITDA • Consolidation of Financial Statements - Branch Offices & Subsidiaries	15

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		• Financial Projections - projected BS, P&L, Break Even Point, Net Present Value, Internal Rate of Return, payback period etc. • Disclosure of Accounting Policies • Valuation of Inventories • Cash Flow Statements • Depreciation Accounting • Revenue Recognition • Accounting for Fixed Assets • Merger of Public holding Corporation • Alteration of Share Capital • Equity Shares with differential rights • Under writing of shares and debentures • Redemption of Debentures, Debenture Redemption Reserve • Buyback of Securities • Acquisition, Amalgamation & Reconstruction • Accounting in computerized environment SAP • Compliance with Accounting Standards - Indian GAAP and IND AS	
2	Taxation Rules	• Indirect Tax – • GST Laws, Computation of GST liability, GST TDS • Tax invoice, Credit / Debit Notes, e-way bill, Input Tax Credit, GST Returns • Levy & Collection of CGST and IGST • Exemption from Tax, Composition Levy • Direct Tax • Computation of Income • Aggregation, Set off, Carry forward of losses • Advance Tax, Self Assessment • Deduction and collection of tax at source	15
3	Cost Accounting	• Cost elements, preparation of cost sheets • Cost accounting system: Material / employee / direct expenses / overheads / ABC analysis • Break Even Analysis • Process / operation costing • Costing of service sector • Cost Controls: standard /marginal costing • Budgetary controls	15
4	Financial Statement	• Financial management functions & ratios, Ratios analysis in the area of performance, profitability, liquidity, financing, shareholder investment etc.	15

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		• Budgeting and budgetary controls - Fixed & Flexible Budgets, Zero Base Budgeting, Capital Expenditure budget, variance analysis etc. • Source of finance - Short Term, Long Term, International External Commercial Borrowings, Open Market Debentures/Bonds, Lease financing, Cost of capital, Bond Pricing, Capital structure decisions, Leverages, Debt Service Coverage Ratio • Borrowing compliances - Banks/Stock Exchange/SEBI/ Debenture Trustee • Fund Management • Capital Investment decisions • Management of working capital- Operating cycle period, estimation of working capital requirements, source of working capital etc. • Treasury Management • Forex Management • Fundamentals of money market	
5	Corporate & other Law	• Incorporation of companies • Prospectus and allotment of securities • Share capital & debentures • SEBI regulations for fund raising from open market • Declaration and payment of dividend • Appointment of Auditors	15
6	Audit & Assurance	• Audit concepts • Internal controls • Engagement standards • Documentations & evidence • Risk assessment & Internal control • Fraud and responsibilities of Auditor in this regard • Audit in automated environment • Audit Report	15
7	Accounting Receivable Management	• Objectives & benefits of Receivable Management • Credit Policy and Credit Analysis • Best Practices in Receivable Management • Accounts Receivable Turnover Ratio • Importance of Dunning in Receivable Management	10

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(भारत सरकार का उपक्रम)
Connecting Bharat
Securely • Affordably • Reliably
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

ANNEXURE-C

List of Examination Centre Cities

Sr. No.	Name of the Examination Cities / Centre
1	Port Blair
2	Vijayawada
3	Guwahati
4	Patna
5	Chennai
6	Raipur
7	Ahmedabad
8	Ambala
9	Shimla
10	Jammu
11	Ranchi
12	Bangalore
13	Thiruvananthapuram
14	Kolkata
15	Bhopal
16	Mumbai
17	Shillong
18	Dimapur
19	New Delhi
20	Bhubaneshwar
21	Chandigarh
22	Jaipur
23	Gangtok
24	Hyderabad
25	Lucknow
26	Meerut
27	Dehradun

Note: - Depending upon the number of the candidates, exam center may be any of the above mentioned cities or any nearby city (not mentioned above).

29/01/2026

DGM (Recruitment)
BSNL CO. New Delhi.

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ANNEXURE-D

NAME & ADDRESS OF THE INSTITUTE/HOSPITAL

Certificate No..... Date.....

DISABILITY CERTIFICATE

Recent Photograph of the candidate showing the disability duly attested by the Chairperson of the Medical Board.

This is certified that Shri/Smt/Kum..... son/wife/daughter of Shri..... age.....sex..... identification marks(s) ..... is suffering from permanent disability of following category:

A. Locomotor or cerebral palsy :

(i) BL – Both legs affected but not arms.

(ii) BA - Both arms affected (a) Impaired reach (b) Weakness of grip

(iii) BLA – Both legs and both arms affected.

(iv) OL – One leg affected (right or left) (a) Impaired reach (b) Weakness of grip (c) Ataxic

(i) OA – One arm affected (a) Impaired reach (b) Weakness of grip (c) Ataxic

(ii) BH - Stiff back and hips (Cannot sit or stoop)

(iii) MW – Muscular weakness and limited physical endurance.

B. Blindness or Low Vision:

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(i) B : Blind

(ii) PB : Partially Blind

C. Hearing Impairment :

(i) D - Deaf

(ii) PD - Partially Deaf

(Delete the category whichever is not applicable)

2. This condition is progressive/non-progressive/likely to improve/ not likely to improve. Re-assessment of this case is not recommended/ is recommended after a period of _____ years _____ months*.

3. Percentage of disability in his/her case is ..... percent.

4. Sh./Smt./Kum. ..... meets the following physical requirements for discharge of his/her duties:-

(i)	F-can perform work by manipulating with fingers.	Yes/No
(ii)	PP-can perform work by pulling and pushing.	Yes/No
(iii)	L-can perform work by lifting.	Yes/No
(iv)	KC-can perform work by kneeling and crouching.	Yes/No
(v)	B-can perform work by bending.	Yes/No
(vi)	S-can perform work by sitting.	Yes/No
(vii)	ST-can perform work by standing.	Yes/No
(viii)	W-can perform work by walking.	Yes/No
(ix)	SE-can perform work by seeing.	Yes/No
(x)	H-can perform work by hearing/speaking.	Yes/No
(xi)	RW-can perform work by reading and writing.	Yes/No

(Dr. _____) (Dr. _____) (Dr. _____)

Member
Medical Board

Member
Medical Board

Chairperson
Medical Board

Countersigned by the
Medical superintendent/CMO/Head of
Hospital (with seal)

***Strike out which is not applicable.**